LOCAL PLAN

For

JULY 1, 2012 - JUNE 30, 2013



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Labor Market Overview

WIA §118 (b) The local plan shall include - (1) an identification of—

- (A) the workforce investment needs of businesses, jobseekers, and workers in the local area;
- (B) the current and projected employment opportunities in the local area; and
- (C) the job skills necessary to obtain such employment opportunities;
- 1. Based on consultation with your Labor Market Analyst and a review of your Regional Economic Development Council's (REDC) Five-Year Strategic Plan, describe the current and projected employment opportunities in your local area and region. Provide a priority ranked list of the local area's demand occupations for PY 2012 that includes O*NET codes and job titles.

Our Labor Market Analyst has identified "occupations with the most expected hiring in the North Country", identified by an *. He has also projected those occupations that have very favorable and favorable employment prospects in the North Country through 2018; all of the occupations listed below have met this criterion. Based on his research the following is a priority listing of the local area's demand occupation for PY 2012, including O*NET codes. This list is categorized by those significant industries identified by our Labor Market Analyst and by selected Goals of the REDC Strategic Plan:

Health Care, both hospital and ambulatory care (Significant Industry)

| 1. Registered Nurses | 21-1141 |
|---|---------|
| 2. Licensed Practical Nurses | 21-2061 |
| 3. Nurse Aides* | 31-1014 |
| 4. Medical and Health Services Managers | 11-9111 |
| 5. Physical Therapy Assistants | 31-2021 |
| 6. Dental Hygienists | 29-2021 |
| 7. Medical Secretaries | 43-6013 |
| 8. Medical Records and Health Information Technicians | 29-2091 |
| 9. Substance Abuse and Behavioral Disorder Counselors | 21-1011 |
| Public Administration (Significant industry) | |
| 10. Social and Human Service Assistants | 21-1093 |
| 11. Computer Operators | 43-9011 |

| 12. Computer Support Specialists | 15-1151 | | |
|---|---------|--|--|
| 13. Accountants and Auditors | 13-2011 | | |
| 14. Billing and Posting Clerks | 43-3021 | | |
| 15. Bookkeeping, Accounting and Auditing Clerks | 43-3031 | | |
| 16. Secretaries (not Legal, Medical or Executive) | 43-6011 | | |
| 17. Environmental Science and Protection Technicians | 19-4091 | | |
| Educational Services (Significant Industry) | | | |
| 18. Teacher Assistants | 25-9041 | | |
| 19. Special Education Teachers, Secondary | 25-2054 | | |
| 20. Bus Drivers, School and Special Clients | 53-3022 | | |
| General Merchandise Store (Significant Industry) | | | |
| 21. Retail Sales Persons* | 41-2031 | | |
| 22. Cashiers* | 41-2011 | | |
| 23. Stock Clerks and Order Fillers* | 43-5081 | | |
| 24. Truck Drivers, Heavy and Tractor Trailer* | 53-3032 | | |
| 25. Truck Drivers, Light and Delivery Services* | 53-3033 | | |
| Leisure and Hospitality (Significant Industry) | | | |
| 26. Cooks, Restaurant* | 35-2014 | | |
| 27. Food Preparation Workers* | 35-2021 | | |
| 28. Cooks, Short Order | 35-2015 | | |
| 29. Bartenders* | 35-3011 | | |
| 30. First-Line Supervisors of Food Preparation Workers | 35-1012 | | |
| Support Activities for Transportation (Significant Industry) | | | |
| 31. Aviation Mechanics and Service Technicians | 49-3011 | | |
| Goals of REDC: Build on growth in Manufacturing Industries; and Create a Green Energy Economy | | | |

| 32. Customer Service Representatives* | 43-4051 |
|--|---------------------|
| 33. Electricians* | 43-4051 |
| 34. Maintenance and Repair Workers, General* | 49-9071 |
| 35. Plumbers, Pipefitters, and Steamfitters* | 47-3015 |
| 36. Heating, Air Conditioning, and Refrigeration Mechanics and Insta | llers49-9021 |
| 37. Helpers—Installation, Maintenance, and Repair Workers | 49-9098 |
| 38. General Operations Managers | 11-1021 |
| 39. Sales Representatives, Wholesale and Manufacturing | 41-4012 |
| 40. Construction Managers* | 11-9021 |
| Goal of REDC: Propagate an Agricultural Revolution | |
| 41. Farm workers | 45-2093 |
| 42. Veterinary Technologists and Technicians | 29-2056 |
| 43. Laborers & Freight, Stockers, Material Movers | 53-7062 |
| Miscellaneous Occupations with favorable Employment Prospects for the No | rth Country Region |
| 44. Automotive Service Technicians and Mechanics* | 49-3023 |
| 45. Janitors and Cleaners | 37-2011 |
| 46. Receptionists and Information Clerks* | 43-4171 |
| In addition to the above, the LWIA believes that any occupation for which an contract is developed and that meets the minimum standard hourly wage the minimum wage meets the definition of a priority in-demand occupation in the | at is 35% above the |

2. Explain how your demand list was shaped. Describe the data source(s) used to develop/support your demand list.

Our demand list was shaped by referencing two local labor market resources available on the NYS Department of Labor website. Both resources are a compilation of research by our Local Labor Market Representative; they are, Significant Industries in the North County 2011 and Occupations With the Most Expected Hiring in the North County. We have also used Employment Prospects to 2018 in the North Country Region whose data source is the "Occupational Employment Statistics Survey".

3. Identify the job skills/credentials that are needed to obtain such employment opportunities, and the education and training resources that exist in your area/region to assist individuals to obtain these skills. Training options such as on-the-job training, ITAs, customized training and contracted training should be discussed where relevant. If there are not sufficient training providers on the ETPL to meet articulated training needs, please describe the steps your area/region is taking in conjunction with business leaders and education and training providers to address this deficit.

Generally speaking, most of the local area's demand occupations for PY 2012 may be prepared for by taking a Certificate, Associates Degree, or Bachelor's program from SUNY Canton which is our local Technical and Four Year College in the heart of St. Lawrence County. Following is a list of relevant Credentials and Degrees:

- 1. Accounting (A.A.S.)
- 2. Air Conditioning Engineering Technology (A.A.S.)
- 3. Automotive Technology (A.A.S.)
- 4. Computer Information Systems and Information Technology (B.S.)
- 5. Construction Technology: Management (A.A.S.)
- 6. Dental Hygiene (A.A.S.) and (B. Tech)
- 7. Early Childhood (A.S.)
- 8. Electrical Engineering Technology (A.A.S.) and Electrical Technology (B.S.)
- 9. Nursing (A.A.S.) and Nursing (B.S.)
- 10. Physical Therapy Assistant (A.A.S.)
- 11. Veterinary Science Technology (A.A.S.) and Veterinary Science Technology (B.S.)
- 12. Practical Nursing (Certificate)
- 13. Heating and Plumbing (Certificate)
- 14. Air Conditioning Maintenance & Repair (Certificate)
- 15. Electrical Construction & Maintenance (Certificate)
- 16. Health Science Career Studies (Certificate) and Health Care Management (B. Tech)
- 17. Alternative and Renewable Energy Systems (B. Tech)
- 18. Applied Psychology (B.S.)
- 19. Industrial Technology Management (B. Tech)

20. Environmental Technology is an Academic Minor to a B.S.

The St. Lawrence-Lewis BOCES provides Certificate training in either the fall or spring (or both) course offerings in the following areas of preparation for local demand occupations:

- 1. Certified Nurse Aide
- 2. Medical Clerical Skills
- 3. Computer Skills for the Office
- 4. Customer Service
- 5. Retail Sales
- 6. Apprenticeship Courses in Welding 1, 2, 3, 4

North Country Community College in Saranac Lake, NY is accessible to the residents of the Eastern part of St. Lawrence County. They offer Certificate and Associate Degree Programs some of which duplicate the offers at SUNY Canton. However, there are several unique offerings that prepare people for local demand occupations; they are:

- 1. Human Services (A.A.S.)
- 2. Chemical Dependency Counseling (A.A.S.)
- 3. Office Technology (A.A.S.)

Jefferson Community College in Watertown, NY is accessible to the residents in the Southern part of St. Lawrence County. They also offer Certificate and Associate Degree Programs some of which duplicate the offerings at the other two Colleges. They do offer one unique program, a certificate program for Teacher Assistant.

SUNY Potsdam offers the courses needed to become a certified teacher in Special Education. The Aim High School of Driving is also located in Potsdam and drivers may receive training to take and pass the Motor Vehicle test for Truck Driver (Class A or B) or for a Chauffeurs' license.

On-the-Job training and Youth Internships prepare individuals for the following occupations:

- 1. Computer Support Specialist
- 2. Retail Sales Persons
- 3. Cashiers
- 4. Stock Clerk and Order Fillers
- 5. Cooks, Restaurant

- 6. Food Preparation Workers
- 7. Cooks, short order
- 8. Bartenders
- 9. Farm Workers
- 10. Laborers & Freight, Stockers, Material Movers
- 11. Janitors and Cleaners
- 12. Receptionists and Information Clerks

On-the-Job and internships are also used to provide the "experience" needed after the completion of the academic requirements for a job.

When occupations cannot be prepared for locally, we have used Training Providers in other LWIB areas.

4. Describe any regional or sector-based training initiatives in which your local area is involved or is planning to be involved during PY 2012. Explain how these initiatives have influenced or shaped the demand occupation list provided under question 1.

The Regional Economic Development Council's (REDC) Strategic Plan has a goal of creating a business and expansion plan for existing large manufacturers in the North Country Region. In support of the regional goal we have identified demand occupations that contribute to the development of a strong pool of people prepared to work in and give support to existing manufacturers in St. Lawrence County. The REDC also has a goal to support local agricultural efforts; we have identified 3 demand occupations to help meet this regional goal.

Performance

WIA §118 (b) The local plan shall include - (3) a description of the local levels of performance negotiated with the Governor and chief elected official pursuant to section 136(c), to be used to measure the performance of the local area and to be used by the local board for measuring the performance of the local fiscal agent (where appropriate), eligible providers, and the one-stop delivery system, in the local area;

Please complete Table 1 entitled "<u>Performance Indicators</u>" on page 7. In order to use the hyperlinks in the document, hold CTRL and click the link to go to the corresponding chart. To return to the question, hold CTRL and click on the chart title.

| 5. | Has the | local | area | achieved | greater | than | 100% | of | any | goals | during | PY1 | 11? |
|-------------|-------------|-------|------|----------|---------|------|------|----|-----|-------|--------|-----|-----|
| \boxtimes | Yes \Bigsil | No | | | | | | | | | | | |

a. If so, please describe the goals that were exceeded.

For Common Measures Indicators, third quarter, we are achieving 110% in Adult Entered Employment Rate; 135% in Dislocated Worker Entered Employment Rate; 117% in Placement in Employment or Education for Youth; 153% in Youth Attainment of a Degree or Certificate; and we are achieving 222% in Literacy and Numeracy Gains for Youth. For Customer Service Indicators, as of May 2012, we are achieving 100% passing for the National Work Readiness Credential.

b. Please describe the policies or actions that led to the local area's success in these areas. The Entered Employment Rates are achieved because of the joint efforts of the Department of Labor Staff and the Workforce Investment Staff. In part, they can also be attributed to our effort to spread our limited training funds to as many individuals (Adult and DW) as is possible. In choosing training programs, we are fortunate to have SUNY Canton and the St. Lawrence-Lewis BOCES offering training in line with our demand occupations. The success with Youth can be directly attributed to the use of Waivers for Youth Individual Training Accounts and for Youth Internships/Work Experience. These are wonderful tools for working with Youth. When deciding which Youth are ready for the National Work Readiness Credential exam, we choose Youth who have been in training programs with contectualized math and reading and/or Youth who have been participating in local GED programs or are receiving tutoring. We also choose Youth who are not, or no longer, basic skills deficient.

c. Describe how the local area plans to continue its success.

Assuming their availability for PY12, we will continue to request Youth waivers as described above. We will continue to spread our training funds to as many Adults and Dislocated Workers who have occupational demand goals as is possible. We will continue to work closely with our partners, the local Department of Labor staff, St. Lawrence-Lewis BOCES, and SUNY Canton.

Planned Services and Expenditures

Adult and Dislocated Workers

WIA §118 (b) The local plan shall include - (2) a description of the one-stop delivery system to be established or designated in the local area, including—

(A) a description of how the local board will ensure the continuous improvement of eligible providers of services through the system and ensure that such providers meet the employment needs of local employers and participants;

WIA §118 (b) The local plan shall include - (4) a description and assessment of the type and availability of adult and dislocated worker employment and training activities in the local area;

Please complete the charts entitled "PY 2011 Training" and "PY 2012 Training Projection" located in the Budget spreadsheet (Attachment I). In addition, if you procure service providers to provide Adult and Dislocated Worker or Business services, complete the Adult/Dislocated Worker and Business Services worksheets in the Service Provider spreadsheet (Attachment J).

6. Briefly describe the type and availability of Adult and Dislocated Worker services in your area

As described under the section Labor Market Overview #3, for such a rural region, we are fortunate to have a number of Educational providers in St. Lawrence County who are providing training to prepare Adults and Dislocated Workers for Occupations in Demand.

The One-Stop System has a close partnership with the Local DSS Employment Program which serves people frequently eligible as Adults or Dislocated Workers under WIA eligibility guidelines for training. All DSS participants are able to receive Core staff-assisted services. The DSS Program is located in the One-Stop Center with the One-Stop Manager having responsibility for oversight. There are two stand-alone Department of Labor offices in Massena and Ogdensburg, both of which have DSS Employment Unit Staff providing services to Adults at both locations.

The St. Lawrence-Lewis (SLL) BOCES has a number of grants, such as, the Food Stamp Empoyment and Training (FSET) Funds which provide services such as Jobs Skills training to Adults and Dislocated Workers receiving Food Stamps. In addition, the One-Stop WIA program has entered into a services agreement with a SLL BOCES operated program called the Massena Literacy Zone. This grant provides a variety of Education Programs to Adults and Dislocated Workers in the Massena Area who do not have a HS Diploma or a G.E.D.; the WIA counseling staff provides these participants with Adult and Dislocated Worker Core Staff-Assisted Services.

ACCES-VR (Adult Career and Continuing Education Services-Vocational Rehabilitation) provides services to Adults and Dislocated Workers with all types of disabilities who want to go to work. For example they provide career counseling and training at local schools as well as on-the job training. ACCES-VR is co-located at the One-Stop Career Center and at our two Department of Labor Offices. Referrals between agencies are very common.

In Ogdensburg we have an ATTAIN (Advanced Technology Training and Information Networking) lab. The ATTAIN lab offers over 32 occupational, academic, and self-development courses to Adults and Dislocated Workers. They offer a number of Core services that would typically be available in a One-Stop resource room that are made available to Adults and Dislocated Workers as well as the general public.

The St. Lawrence County Office for the Aging has work experience paid positions for Adult or Dislocated Workers, 55 years of age and older, who meet eligibility requirements. When appropriate, referrals are made from the One-Stop Career Center to this agency, which is located in same building as and adjacent to as the One-Stop.

St. Lawrence County also has a partnership with the County Veterans Services Office. At this office Adults and Dislocated Workers who are Veterans may receive assistance with any and all Veterans

benefit programs. This office too is located in the same building as and adjacent to the One-Stop.

Literacy Volunteers of Northern New York offers tutoring in English as a Second Language; reading and Math to Adults and Dislocated Workers as well as the general public.

7. Describe the steps the Workforce Investment Board takes to ensure the continuous improvement of eligible providers of services through the system. Describe the information that is reviewed to determine that providers are meeting the employment needs of local businesses and jobseekers.

The Workforce Investment Board, through its Executive Director, monitors the small number of Eligible Training Providers that the One-Stop uses through the Adult and Dislocated Worker entries to employment. There are two Providers which delivered 86% of all training in St. Lawrence County in PY11; they are SUNY Canton and St. Lawrence-Lewis BOCES. Both are agencies represented on the WIB. These providers discuss with the WIB the offerings that they are providing and the WIB comments on the appropriateness and usefullness of these offerings. The One-Stop Career Center provides ITA's as requested and appropriate to participants. Other providers used in PY11 were Community Colleges and 2 Truck Driving Schools.

8. Describe any partnerships that the WIB and One-Stop Operators have developed to improve services to customers in the local area or region.

The One-Stop Partnerships include: ACCES-VR; NYS Department of Labor; St. Lawrence County Department of Social Services; St. Lawrence-Lewis BOCES; SUNY Canton; St. Lawrence County Veterans Services; and the St. Lawrence County Youth Bureau. We worked with other agencies, such as Literacy Volunteers, Seaway Valley Alcohol and Substance Abuse, and the Potsdam Public Library, in PY11 to improve services to the customers in our Local Area.

Youth

WIA §118 (b) The local plan shall include - (6) a description and assessment of the type and availability of youth activities in the local area, including an identification of successful providers of such activities; Please complete the Youth worksheet in the Service Provider spreadsheet (SPREADSHEET J).

9. Describe the metrics that the WIB uses to determine whether or not a youth provider is successful.

Our youth services providers have been utilized as vendors of youth specific services. Eligibility, case management, services available through waivers, enrollments, data entry and performance management are WIA One-Stop provided services. The success of our youth providers has been measured by the achievement of over 100% of all youth common measures.

10. Describe the steps that you have taken to address providers that you have determined to be unsatisfactory. Please address each unsatisfactory Youth Provider specifically.

No youth provider has been determined to be unsatisfactory in PY11. Unfortunately, four of our six youth providers declined to apply to our new RFP because of the necessary but onerous fiscal monitoring process. We continue to look for new Youth Providers.

11. Describe the oversight/support/technical assistance pertaining to the WIA Youth Common Measures that is administered in your local area.

Todd Doherty and Carrie Aubertine, New York State Workforce Programs Specialists, have provided oversight and technical assistance with the WIA Youth Common Measures. Both individuals are available to answer questions on OSOS data entry procedures and on performance measures. Reports and supporting data are provided automatically or upon request. Carrie has recently conducted an on-site visit and has provided technical assistance with our WIA Youth Common Measures.

12. Describe how youth data is managed in your area. Explain how often data is reviewed and who reviews the data.

We have two WIA funded couselors who primarily provide Youth services. A senior counselor reviews enrollments and termination of services paperwork. All three staff people receive quarterly reports and are monitoring youth data for performance. Performance is discussed at weekly staff meetings.

Staff Information

Please complete the charts entitled "PY 2011 FTE Staffing" and "Projected PY 2012 FTE Staffing" located in the attached Budget spreadsheet (Attachment I).

13. Please explain the reasons for any changes between PY2011 and PY2012.

We have been forced to reduce the number of FTEs due to increased costs and only a very small increase in formula funding. However, we were able to limit the FTE reduction to the minimum by making more efficient use of available resources. We have been fortunate to have 20% funding for the staffing of the One-Stop Manager's position and 10% funding for the staffing of the Assisting Accounting Supervisor from the local Department of Social Services. Other sources of income to support staff have fluctuated. At the beginning of PY11 we had an Agreement with the Potsdam Public Library to provide employment related services two days each week. That agreement ended September 30, 2011. We entered into another agreement in October 2011 with the St. Lawrence-Lewis BOCES to provide employment related service to participants in the Massena Literacy Zone initiative for 1 day each week. This last agreement continues throughout PY12. Both of these agreements have paid a portion of staff salaries and fringe. In June 2011, we decided to

split a position (at 25%) with the St. Lawrence County Department of Social Services for an Employment and Training Coordinator to develop subsidized employment opportunites for Adults, Dislocated Workers and Youth. In PY12 we decided to discontinue this funding because our overall expenses had increased and our funding had not increased to the extent that we could afford to continue this arrangement. The cost of the contractual services for our Executive Director have decreased this year (PY12) which has helped to balance our budget and to maintain staffing with slightly reduced FTEs. The change in FTEs from PY11 to PY12 is less .62 FTE.

Procurement

WIA §118 (b) The local plan shall include - (9) a description of the competitive process to be used to award the grants and contracts in the local area for activities carried out under this subtitle;

14. Please describe the competitive bidding process that is used to award grants and contracts in your local area (including how vendors are made aware of opportunities to compete for these funding opportunities and how the process is being documented).

The competitive bidding process used to award youth contracts is listed below:

- 1) RFP created and approved by the Youth Council for the purchase of Youth Provider Services.
- 2) RFP presented to the WIB for their approval prior to release.
- 3) RFP is advertised and/or published in local newspapers as a public notice.
- 4) RFP is available on the One-Stop website. There is an initial deadline to submit proposals but the RFP itself remains open until such time that all funds are committed.
- 5) Notices of the RFP are sent to a variety of agencies in the area as well to previous providers.
- 6) Bidder's conference is held.
- 7) Bids received are reviewed by the Youth Council Review Committee.
- 8) Review Committee reports to the Youth Council. Youth Council moves recommended bids to WIB.
- 9) WIB, by resolution, approves recommended bids. Contracts are drawn and signed by the Executive Director of the WIB.
- 10) If proposals are insufficient to meet the Youth Program needs further advertising for more proposals is done.
- 11) A two year contract is drawn up between the WIB and the Provider agency with the possibility of a one year extension and renegotiation at the WIB's discretion.

12) The Youth Council reviews the Provider Services and makes recommendation to the WIB regarding extension and renegotiation as needed.

For any other contracting, the LWIB follows St. Lawrence County's Procurement guidelines.

Waivers

The general statutory and regulatory waiver authority granted to the Secretary of Labor is a continuing authority granted by the Workforce Investment Act at section 189(i)(4), Public Law 105-220, and provides increased flexibility to states and local areas in implementing reforms to the workforce development system in exchange for state and local accountability for results, including improved programmatic outcomes.

New York has been granted waivers to certain provisions of the act, which have been extended through Program Year 2011. These waivers can be found in the Technical Advisory located here: http://labor.ny.gov/workforcenypartners/ta/TA10-191.pdf

New York State has been granted a temporary extension of its PY 2011 waivers and State Plan. As such, the PY 2011 waivers remain in effect for now. PY2012 waiver requests will be submitted to USDOL as part of the State Plan in September, 2012. The State plans on requesting the same waivers for Program Year 2012, along with other waiver requests that may be suggested. When USDOL gives final approval on the PY 2012 waiver requests, guidance will be provided.

15. Please suggest future WIA waivers that may be useful to your local area and which you would like NYS to consider requesting (optional).

No suggestions at this time.

Local Workforce Investment Board Membership

Section 117(b)(1) of WIA authorizes the Governor, in partnership with the State Board, to establish criteria for chief elected officials to follow while appointing members of the local boards. This criterion is explained in Technical Advisory #01-19.1 released by NYSDOL on March 2, 2010. Complete details are found here:

http://www.labor.ny.gov/workforcenypartners/ta/TA01191LocalGovernance.pdf

Local Workforce Investment Areas (LWIAs) are advised to review this Technical Advisory as it provides guidance on issues relating to the mandates, obligations and governance role of Local Workforce Investment Boards (LWIBs). In the Technical Advisory, emphasis is placed on language that states LWIBs whose private sector membership drops below 51% can legally transact business only for a period of 90 days. In addition, if a membership category (e.g. organized labor) is not represented due to vacancies, the LWIB can legally transact business for a period of 90 days. Beyond such a 90 day period, any action taken by the LWIB shall be void.

| Therefo overloo | ore, the importance of maintaining a LWIB that is in full compliance must not be oked. |
|----------------------------------|--|
| curi | ted on the criteria established and described in Technical Advisory #01-19.1, is the LWIB rently in compliance? |
| | If the LWIB is not in compliance, what vacancies need to be filled in order to bring the LWIB into compliance? |
| | If the LWIB is not in compliance, what obstacles (if any) may prevent the LWIB from being in full compliance within 90 days? (Remember, after 90 days any action taken by the LWIB shall be void) |
| | complete ATTACHMENT K: <i>List of LWIB Members</i> , which is a separate file. Use as rages as necessary. |
| | eacts, MOUs, and Appendices |
| designate (B) | 8 (b) The local plan shall include - (2) a description of the one-stop delivery system to be established or ed in the local area, including— a copy of each memorandum of understanding described in section 121(c) (between the local board and each of the one-stop partners) concerning the operation of the one-stop delivery system in the local area; |
| | ach Memorandum of Understanding for the local area up to date? |
| The have the par Ser | If not, when will they be updated? e MOU itself is up to date however the partners with whom we are still negotiating leases we not been asked to sign this MOU until such time that leases are finalized by ACCES-VR and a New York State Department of Labor. We have sent the MOU on to the following rtners for their signature: St. Lawrence-Lewis BOCES, St. Lawrence County Veterans rvices Office; St. Lawrence County Youth Bureau; SUNY Canton; and the St. Lawrence County spartment of Social Services. |

WIA §118 (b) The local plan shall include - (8) an identification of the entity responsible for the disbursal of grant funds described in section 117(d)(3)(B)(i)(III), as determined by the chief elected official or the Governor under section 117(d)(3)(B)(i);

WIA §118 (b) The local plan shall include - (10) such other information as the Governor may require.

Please complete all of the required tables/attachments. Hard copies of signature pages must be delivered to NYSDOL per the instructions at the beginning of these guidelines.

TABLE 1: Performance Indicators

| i | | | | | | |
|--|-------------------------------|----------------|-----------|----------|--|--|
| | <u>Performance Indicators</u> | | | | | |
| | PY 2011 | | PY 2012 | | | |
| | Goal | Actual-to-Date | Goal | Planned* | | |
| Customer Service Indicators | | | | | | |
| Training w/IEP | 95% | 99.3 | 95% | 100% | | |
| Init. Assess./Reduce UI Exiters | 95% | 86.7% | 95% | 95% | | |
| Serving Business Customers | | | | | | |
| Top 100 highest employ | 95% | 65% | 95% | 65% | | |
| Top 50 w/job orders | 95% | 99.8% | 95% | 100% | | |
| NWRC | 30% | 36.7% | 30% | 40% | | |
| Common Measures | | | | | | |
| Adult EER | 57% | 63.2% | 57% | 65.0% | | |
| Adult ERR | 82% | 72.1% | 82% | 75% | | |
| Adult Average Earnings | \$12,625 | \$12,288 | \$12,625 | \$12,350 | | |
| DW EER | 51% | 68.9% | 51% | 70% | | |
| DW ERR | 82% | 70.6% | 82% | 72% | | |
| DW Average Earnings | \$15,980 | \$14,342 | \$14,965* | \$14,965 | | |
| Youth Placement | 62% | 72.7% | 62% | 73% | | |
| Youth Degree/Cert. Attainment | 50% | 76.5% | 50% | 78% | | |
| Youth Lit./Num. Gains | 45 | 100% | 45 | 85% | | |

^{*} By entering a value other than the PY2011 Goal in the PY2012 Planned column, the local area is indicating that it would like to negotiate that goal with NYSDOL. If the local area does not wish to negotiate a certain goal, then enter the PY2011 Goal value into the corresponding PY2012 Planned cell. Initial Assessment will not be negotiated.

ATTACHMENT A: SIGNATURE OF LOCAL BOARD CHAIR

Workforce Investment Act Local Plan for Program Year 2012-2013, for Workforce Investment Act Title 1-B and Wagner Peyser Programs

In compliance with the provisions of the Workforce Investment Act of 1998, the Final Rule, and Planning guidelines and instructions developed by the Governor, this Plan is being submitted jointly by the Local Board and the respective Chief Elected Official(s).

By virtue of my signature, I:

- ➤ agree to comply with all statutory and regulatory requirements of the Act as well as other applicable state and federal laws, regulations and policies
- ➤ affirm that the composition of the Local Board is either in compliance with the law, rules and regulations and is approved by the State or, will be in compliance within 90 days of local plan submittal
- ➤ affirm that this Plan was developed in collaboration with the Local Board and is jointly submitted with the Chief Elected official(s) on behalf of the Local Board
- > affirm that the board, including any staff to the board, will not directly provide any core, intensive or training services.

| Date: | Signature of Local Board Chair: | | | |
|--------------------------|--|--|--|--|
| Mr. X Ms. Cother Country | Typed Name of Local Board Chair: Donald Hooper | | | |
| Name of Board: | St. Lawrence County Workforce Investment Board | | | |
| Address 1: | 80 State Highway 310 Suite 8 | | | |
| Address 2: | | | | |
| City: | Canton | | | |
| State: | New York Zip: 13617 | | | |
| Phone: | (315) 386-3276 E-mail: dhooper@pmhvcpa.com | | | |

Submittal directions: Complete this form as part of the Plan development process and submit the entire Plan <u>electronically</u> as described earlier in this guidance. Submit this form with original signatures as directed on page 2 of the Instructions.

ATTACHMENT B: SIGNATURE OF CHIEF ELECTED OFFICIAL

Workforce Investment Act Local Plan for Program Year 2012-2013, for Workforce Investment Act Title 1-B and Wagner Peyser Programs

In compliance with the provisions of the Workforce Investment Act of 1998, the Final Rule, and Planning guidelines and instructions developed by the Governor, this Plan is being submitted jointly by the Local Board and the respective Chief Elected Official(s). By virtue of my signature, I:

- ➤ agree to comply with all statutory and regulatory requirements of the Act as well as other applicable state and federal laws, regulations and policies
- ➤ affirm that the Grant recipient possesses the capacity to fulfill all responsibilities and assume liability for funds received, as stipulated in §667.705 of the rules and regulations
- ➤ affirm that the composition of the Local Board is either in compliance with the law, rules and regulations and is approved by the State or, will be in compliance within 90 days of local plan submittal
- > affirm that the Chair of the Local Board was duly elected by that Board
- affirm that the board, including any staff to the board, will not directly provide any core, intensive or training services.

Note: A separate signature sheet is required for each local Chief Elected Official. If additional pages are necessary, please see **Attachment B – Extended Version**.

| Date: Si | gnature of Local Chief Ele | nature of Local Chief Elected Official (CEO): | | | |
|---------------------|--|---|--|--|--|
| | ped Name of Local CEO: allie Brothers | | | | |
| Title of Local CEO: | Title of Local CEO: Chairman, St. Lawrence County Board of Legislators | | | | |
| Address 1: | 48 Court Street | | | | |
| Address 2: | | | | | |
| City: | City: Canton | | | | |
| State: | New York | Zip: 13617 | | | |
| Phone: | (315) 379-2276 | E-mail: tbrothers5@twcny.rr.com | | | |

Submittal directions: Complete this form as part of the Plan development process and submit the entire Plan <u>electronically</u> as described earlier in this guidance. Submit this form with original signatures as described on page 2 of the Instructions.

ATTACHMENT C: SIGNATURE OF WIB DIRECTOR

Workforce Investment Act Local Plan for Program Year 2012-2013, for Workforce Investment Act Title 1-B and Wagner Peyser Programs

In compliance with the Planning guidelines and instructions developed by the Governor, this Plan was developed through consultation and dialogue between the local area's representative(s) and the New York State Department of Labor's Regional Labor Market Analyst. By virtue of my signature, I:

- ➤ attest that dialogues were conducted between the WIB's representatives and the LMA which provided the WIB with data and the demographic characteristics of the LWIA's resident population
- ➤ assure that service delivery and design, resource allocation, and other planning decisions were made by the WIB as a result of a careful consideration of the implications of the data and demographics as provided

| Date: | Signature of Local WIB Director: |
|-------------------|---|
| Mr. Ms. Other | Typed Name of Local WIB Director: Thomas Plastino |
| Name of Board: | St. Lawrence County Workforce Investment Board |

Submittal directions: Complete this form as part of the Plan development process and submit the entire Plan <u>electronically</u> as described earlier in this guidance. Submit this form with original signatures as directed on page 2 of the Instructions.

ATTACHMENT D: UNITS OF LOCAL GOVERNMENT

Where a local area is comprised of multiple counties or jurisdictional areas, provide the names of the individual governmental units and identify the grant recipient.

| | Grant Ro | Grant Recipient | | |
|--------------------------|----------|------------------------|--|--|
| Unit of Local Government | Yes | No | | |
| N/A | | | | |
| | | | | |
| | | | | |
| | | | | |
| | | | | |

ATTACHMENT E: FISCAL AGENT/GRANT SUBRECIPIENT

Identify the Fiscal Agent or a Grant Recipient to assist in the administration of grant funds. Provide the names of the agent and/or subrecipient.

| Entity | Fiscal | Fiscal Agent | | |
|---|--------|--------------|--|--|
| | Yes | No | | |
| St. Lawrence County Department of Social Services | | | | |
| | | | | |
| | | | | |

| Entity | | ant cipient |
|--|-----|----------------|
| | Yes | No |
| St. Lawrence County Board of Legislators | | |
| | | |
| | | |

ATTACHMENT F: FEDERAL AND STATE CERTIFICATIONS

The funding for the awards granted under this contract is provided by either the United States Department of Labor or the United States Department of Health and Human Services which requires the following certifications:

A. CERTIFICATION REGARDING DEBARMENT, SUSPENSION, INELIGIBILITY AND VOLUNTARY EXCLUSION-LOWER TIER COVERED TRANSACTIONS

- 1. The prospective lower tier participant certifies, by submission of this proposal, that neither it nor its principals is presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction by any Federal department or agency.
- 2. Where the prospective lower tier participant is unable to certify to any of the statement in this certification, such prospective participant shall attach an explanation to this proposal.

B. CERTIFICATION REGARDING LOBBYING - Certification for Contracts, Grants, Loans, and Cooperative Agreements

By accepting this grant, the signee hereby certifies, to the best of his or her knowledge and belief, that:

- 1. No Federal appropriated funds have been paid or will be paid, by or on behalf of the undersigned, to any person for influencing or attempting to influence an officer or employee of Congress, or an employee of a Member of Congress in connection with the awarding of any Federal contract, the making of any Federal grant, the making of any Federal loan, the entering into of any cooperative agreement, and the extension, continuation, renewal, amendment or modification of any Federal contract, grant, loan or cooperative agreement.
- 2. If any funds other than Federal appropriated funds have been paid or will be paid to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with this Federal contract, grant, loan or cooperative agreement, the undersigned shall complete and submit Standard Form LLL, "Disclosure Form to Report Lobbying," in accordance with its instructions.
- 3. The signer shall require that the language of this certification be included in the award documents for all subawards at all tiers (including subcontracts, subgrants, and contracts under grants, loans, and cooperative agreements) and that all subrecipients shall certify and disclose accordingly. This certification is a material representation of facts upon which reliance was placed when this transaction was made or entered into. Submission of this certification is a prerequisite for making or entering into this transaction imposed by Section 1352, Title 31, U.S.C. Any person who fails to file the required certification shall be subject to a civil penalty of not less than \$10,000 and not more than \$100,000 for each such failure.
- **C. DRUG FREE WORKPLACE.** By signing this application, the grantee certifies that it will provide a Drug Free Workplace by implementing the provisions at 29 CFR 98.630, Appendix C, pertaining to the Drug Free Workplace. In accordance with these provisions, a list of places where performance of work is done in connection with this specific grant will take place must be maintained at your office and available for Federal inspection.

D. NONDISCRIMINATION & EQUAL OPPORTUNITY ASSURANCE:

For contracts funded by the U.S. Department of Labor

As a condition to the award of financial assistance from the Department of Labor under Title I of WIA, the grant applicant assures that it will comply fully with the nondiscrimination and equal opportunity provisions of the following laws:

- (1) Section 188 of the Workforce Investment Act of 1998 (WIA) which prohibits discrimination against all individuals in the United States on the basis of race, color, religion, sex, national origin, age disability, political affiliation, or belief, and against beneficiaries on the basis of either citizenship/status as a lawfully admitted immigrant authorized to work in the United States or participation in any WIA Title I financially assisted program or activity;
- (2) Title VI of the Civil Rights Act of 1964, as amended which prohibits discrimination on the basis of race, color, and national origin;
- (3) Section 504 of the Rehabilitation Act of 1973, as amended, which prohibits discrimination against qualified individuals with disabilities;
- (4) The Age Discrimination Act of 1975, as amended, which prohibits discrimination on the basis of age; and
- (5) Title IX of the Education Amendments of 1972, as amended, which prohibits discrimination on the basis of sex in educational programs.

The grant applicant also assures that it will comply with 29 CFR Part 37 and all other regulations implementing the laws listed above. This assurance applies to the grant applicant's operation of the WIA Title I - financially assisted program or activity, and to all agreements the grant applicant makes to carry out the WIA Title I-financially assisted program or activity. The grant applicant understands that the United States has the right to seek judicial enforcement of this assurance. For grants serving participants in work activities funded through the Welfare-to-Work block grant programs under Section 407(a) of the Social Security Act, the grant applicant shall comply with 20 CFR 645.255.

For contracts funded by the U.S. Department of Health and Human Services

As a condition to the award of financial assistance from the Department of Labor under Title IV-A of the Social Security Act, the grant applicant assures that it will comply fully with the nondiscrimination and equal opportunity provisions of the following laws including but not limited to:

- (1) Title VI of the Civil rights Act of 1964(P.L. 88-352) and Executive Order Number 11246 as amended by E.O. 11375 relating to Equal Employment Opportunity which prohibits discrimination on the basis of race, color or national origin;
- (2) Section 504 of the Rehabilitation Act of 1973, as amended, and the regulations issued pursuant thereto contained in 45 CFR Part 84 entitled "Nondiscrimination on the Basis of Handicap in Programs and Activities Reviewing or Benefiting from Federal Financial Assistance" which prohibit discrimination against qualified individuals with disabilities;
- (3) The Age Discrimination Act of 1975, as amended, and the regulations at 45 CFR Part 90 entitled "Nondiscrimination on the Basis of Age in Programs and Activities Reviewing Federal Financial Assistance", which prohibits discrimination on the basis of age;

- (4) Title IX of the Education Amendments of 1972, as amended, which prohibits discrimination on the basis of sex in educational programs; and
- (5) The Americans with Disabilities Act (ADA) of 1990, 42 U.S.C. Section 12116, and regulations issued by the Equal Employment Opportunity Commission which implement the employment provisions of the ADA, set forth at 29 CFR Part 1630.

The grant applicant also assures that it will comply with 45 CFR Part 80 and all other regulations implementing the laws listed above. The grant applicant understands that the United States has the right to seek judicial enforcement of this assurance.

STATE CERTIFICATIONS

E. CERTIFICATION REGARDING DEBARMENT, SUSPENSION, INELIGIBILITY, AND **OUTSTANDING DEBTS**

The undersigned, as a duly sworn representative of the contractor/vendor, hereby attests and certifies that:

- 1) No principle or executive officer of the contractor's/vendor's company, its subcontractor(s) and/or successor(s) is presently suspended or debarred; and
- The contractor/vendor, its subcontractor(s) and/or its successor(s) is not ineligible to submit a bid on, or be awarded, any public work contract or sub-contract with the State, any municipal corporation or public body for reason of debarment for failure to pay the prevailing rate of wages, or to provide supplements, in accordance with Article 8 of the New York State Labor Law.
- The contractor/vendor, its subcontractor(s) and/or its successor do not have any outstanding debts owed to the Department, including but not limited to, contractual obligations, fines related to Safety and Health violations, payments owed to workers for public works projects or the general provisions of the Labor Law, unemployment insurance contributions or other related assessments, penalties or charges.

F. CERTIFICATION REGARDING "NONDISCRIMINATION IN EMPLOYMENT IN NORTHERN IRELAND: MacBRIDE FAIR EMPLOYMENT PRINCIPLES"

In accordance with Chapter 807 of the Laws of 1992 the bidder, by submission of this bid, certifies that it or any individual or legal entity in which the bidder holds a 10% or greater ownership interest, or any individual or legal entity that holds a 10% or greater ownership interest in the hidden sither

| (answer | Yes or No to | one or l | both of | the f | ollowing, | as applicab | le.) |
|---------|--------------|----------|---------|-------|-----------|-------------|------|
| | | | | | | | |

| mieres | t in the blader, either. | |
|--------|--------------------------|---------------------------|
| (answe | er Yes or No to one or | both of the following, as |
| 1. | Has business operat | ions in Northern Ireland: |
| | Yes | ⊠ No |
| | If Yes: | |
| | | |

| Ireland in nondiscription | e lawful steps in good faith to conduct any business operations they have in Northern accordance with the MacBride Fair Employment Principles relating to imination in employment and freedom of workplace opportunity regarding such as in Northern Ireland, and shall permit independent monitoring of its compliance h Principles. |
|--|---|
| | ☐ Yes ☐No |
| G. NON-CO | OLLUSIVE BIDDING CERTIFICATION |
| the case of a | on of this bid, each bidder and each person signing on behalf of any bidder certifies, and in joint bid each party thereto certifies as to its own organization, under penalty of perjury, that f his or her knowledge and belief: |
| 1. | The prices in this bid have been arrived at independently without collusion, consultation, communication, or agreement, for the purpose of restricting competition, as to any matter relating to such prices with any other bidder or with any competitor; |
| 2. | Unless otherwise required by law, the prices which have been quoted in this bid have not been knowingly disclosed by the bidder and will not knowingly be disclosed by the bidder prior to opening, directly or indirectly, to any other bidder or to any competitor; and No attempt has been made or will be made by the bidder to induce any other person, partnership or corporation to submit or not to submit to bid for the purpose of restricting competition. |
| | igned, attest under penalty of perjury that I am an authorized representative of the ractor and that the foregoing statements are true and accurate. |
| Signature of Authorized Representative | e: |
| Title: | |
| Date: | |
| | |

ATTACHMENT G: ONE STOP OPERATOR INFORMATION

Complete the following information for each locally certified One Stop Operator in your Workforce Investment Area. Use as many pages of ATTACHMENT G as necessary.

| IV. | lethod of Selection | Type of Operator |
|-----------------|--------------------------------|------------------|
| ⊠ Con | sortium | System |
| Com | petitive Bid | Center(s) |
| Address 1: | 80 State Hwy, Suite 8 | |
| Address 2: | | |
| City: | Canton | |
| State: | NY Zip Code: 13617 | |
| Operator Ph | one: 315-386-3276 | |
| E-Mail: jha | ntz@stlawco.org | |
| dicate status o | tion Submitted/Pending LWIB Re | |
| | ation Not Yet Due explain) | |

If the One-Stop Operator is a consortium, identify the consortium partners:

St. Lawrence County Department of Social Services; St. Lawrence-Lewis BOCES; New York State Department of Labor; New York State ACCES-VR; St. Lawrence County Veterans' Services Department; State University of New York at Canton; St. Lawrence County Youth Bureau

ATTACHMENT H: LIST OF ONE STOP CENTERS

Complete the following information for each One Stop Center in your Workforce Investment Area. Use as many pages of ATTACHMENT H as necessary.

| One Stop Name: | St. La | St. Lawrence County One-Stop Career Center | | | | | | | | | |
|-------------------|--------|--|----------|--------------------|--|--|--|--|--|--|--|
| Address 1: | 80 St | 80 State Highway 310, Suite 8 | | | | | | | | | |
| Address 2: | | | | | | | | | | | |
| City: | Canto | Canton | | | | | | | | | |
| State: | NY | Zip Code: | 13617 | 13617 | | | | | | | |
| Phone: | 315-3 | 386-3276 | E-Mail: | jhantz@stlawco.org | | | | | | | |
| Fax: | 315-3 | 386-3414 | Website: | slconestop.com | | | | | | | |
| Site Type: | ⊠ Fu | ll Service | Certi | fied Affiliate | | | | | | | |
| Lease Expiration: | April | 30, 2016 | | | | | | | | | |
| Lease Holder: | St. La | awrence Co | unty | | | | | | | | |

| WIA Contact: | Jean Hantz, One- | Jean Hantz, One-Stop Manager | | | | | | | | |
|-----------------|--------------------|---|-------|--|--|--|--|--|--|--|
| Phone: | 315-386-3276 | 315-386-3276 E-Mail: jhantz@stlawco.org | | | | | | | | |
| NYSDOL Contact: | David Sickler, Sr. | Supervisin | g LSR | | | | | | | |
| Phone: | 315-393-4600 | 315-393-4600 E-Mail: David.Sickler@labor.ny.gov | | | | | | | | |

| | Opening Time | Closing Time |
|-----------|---|---------------------|
| Monday | 9:00 Sept thru May 8:00 June/July/Aug. | 5:00 4:00 |
| Tuesday | same | |
| Wednesday | same | |
| Thursday | same | |

| Friday | same | |
|----------|--------|--|
| Saturday | Closed | |
| Sunday | Closed | |

| | | | WIA | | | | | | | | | |
|--------------------------|------|--------------|-------|------------|----|------------|-----|------------|------|-----------|----|--------------|
| | Tota | als | Adult | | DW | | Υοι | ıth | Admi | in | 0 | ther Funding |
| Revenue | | | | | | | | | | | | |
| WIA PY11 Carryover | \$ | 134,626.77 | \$ | 47,914.08 | \$ | 37,991.21 | \$ | 47,180.31 | \$ | 1,541.17 | | |
| WIA PY12 | \$ | 1,480,214.29 | \$ | 279,507.60 | \$ | 217,068.30 | \$ | 347,416.20 | \$ | 93,776.90 | \$ | 542,445.29 |
| Total Revenue | \$ | 1,614,841.06 | \$ | 327,421.68 | \$ | 255,059.51 | \$ | 394,596.51 | \$ | 95,318.07 | \$ | 542,445.29 |
| Expenditures | | | | | | | | | | | | |
| Staff Costs | | | | | | | | | | | | |
| Wages | \$ | 401,360.87 | \$ | 90,477.98 | \$ | 74,459.54 | \$ | 124,149.86 | \$ | 48,437.38 | \$ | 63,836.11 |
| Fringe Benefits | \$ | 213,659.70 | \$ | 48,984.43 | \$ | 40,091.67 | \$ | 64,006.95 | \$ | 29,682.53 | \$ | 30,894.12 |
| Travel | \$ | 10,781.00 | \$ | 2,183.25 | \$ | 1,789.25 | \$ | 2,900.25 | \$ | 1,249.25 | \$ | 2,659.00 |
| Other | \$ | 4,957.02 | \$ | 1,308.13 | \$ | 1,140.13 | \$ | 1,692.13 | \$ | 799.13 | \$ | 17.50 |
| Total Staff Costs | \$ | 630,758.59 | \$ | 142,953.79 | \$ | 117,480.59 | \$ | 192,749.19 | \$ | 80,168.29 | \$ | 97,406.73 |
| Operational Costs | - | | | | | | | | | | | |
| Total Operational Costs | \$ | 173,770.18 | \$ | 20,954.11 | \$ | 17,564.31 | \$ | 27,923.08 | \$ | 13,013.61 | \$ | 94,315.07 |
| Other Program Costs | - | | | | | | | | | | | |
| Support Services | \$ | 12,800.00 | \$ | 3,500.00 | \$ | 3,545.00 | \$ | 4,000.00 | | | \$ | 1,755.00 |
| Youth Wages | \$ | 194,435.49 | | | | | \$ | 71,366.00 | | | \$ | 123,069.49 |
| Other Related Items | \$ | 500.00 | \$ | 161.00 | \$ | 139.00 | \$ | 200.00 | | | | |
| Total Program Costs | \$ | 207,735.49 | \$ | 3,661.00 | \$ | 3,684.00 | \$ | 75,566.00 | \$ | - | \$ | 124,824.49 |
| Training Costs | - | | | | | | | | | | | |
| Total Training Costs | \$ | 430,453.00 | \$ | 115,042.00 | \$ | 88,388.00 | \$ | 52,024.00 | | | \$ | 174,999.00 |
| Total Expenditures | \$ | 1,442,717.26 | \$ | 282,610.90 | \$ | 227,116.90 | \$ | 348,262.27 | \$ | 93,181.90 | \$ | 491,545.29 |
| Carry-over Funds to PY13 | \$ | 172,123.80 | \$ | 44,810.78 | \$ | 27,942.61 | \$ | 46,334.24 | \$ | 2,136.17 | \$ | 50,900.00 |

| | | | | | | On | ie-Sto | p: ST. LAWREN | ICE | | | |
|---------------------|--------|------------|-------|-----------|----|-----------|--------|---------------|-------|-----------|----|---------------|
| | | | | | · | | | | | | | |
| | Totals | | Adult | | DW | | Yout | h | Admin | 1 | C | Other Funding |
| Rent | \$ | 124,353.96 | \$ | 10,089.68 | \$ | 8,479.16 | \$ | 13,454.72 | \$ | 5,643.88 | \$ | 86,686.52 |
| Utilities | \$ | 2,268.39 | \$ | 492.63 | \$ | 419.63 | \$ | 654.00 | \$ | 274.63 | \$ | 427.50 |
| Supplies | \$ | 3,787.01 | \$ | 836.22 | \$ | 716.22 | \$ | 1,116.22 | \$ | 465.72 | \$ | 652.63 |
| Cleaning | \$ | - | | | | | | | | | | |
| Internet Service | \$ | 22,104.99 | \$ | 5,170.06 | \$ | 4,248.06 | \$ | 6,897.06 | \$ | 2,885.06 | \$ | 2,904.75 |
| Leased Equipment | \$ | 3,047.81 | \$ | 621.44 | \$ | 526.44 | \$ | 829.44 | \$ | 347.44 | \$ | 723.05 |
| Other Related Items | \$ | 18,208.02 | \$ | 3,744.08 | \$ | 3,174.80 | \$ | 4,971.64 | \$ | 3,396.88 | \$ | 2,920.62 |
| Totals | \$ | 173,770.18 | \$ | 20,954.11 | \$ | 17,564.31 | \$ | 27,923.08 | \$ | 13,013.61 | \$ | 94,315.07 |

| | | | | One-Stop: | | | | | | | | | |
|---------------------|--------|--------|----|-----------|----|---|-------|---|-------|---|------------|-----|--|
| | | | | WIA | | | | | | | | | |
| | Totals | Totals | | | DW | | Youth | | Admin | | Other Fund | ing | |
| Rent | \$ | - | | | | | | | | | | | |
| Utilities | \$ | - | | | | | | | | | | | |
| Supplies | \$ | - | | | | | | | | | | | |
| Cleaning | \$ | - | | | | | | | | | | | |
| Internet Service | \$ | - | | | | | | | | | | | |
| Leased Equipment | \$ | - | | | | | | | | | | | |
| Other Related Items | \$ | - | | | | | | | | | | | |
| Totals | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | |

| | | | | | | | One-Sto | p: | | | |
|---------------------|--------|---|-------|---|----|---|---------|----|-------|---|---------------|
| | | | | | | W | /IA | | | | |
| | Totals | | Adult | | DW | | Youth | | Admin | | Other Funding |
| Rent | \$ | - | | | | | | | | | |
| Utilities | \$ | - | | | | | | | | | |
| Supplies | \$ | - | | | | | | | | | |
| Cleaning | \$ | - | | | | | | | | | |
| Internet Service | \$ | - | | | | | | | | | |
| Leased Equipment | \$ | - | | | | | | | | | |
| Other Related Items | \$ | - | | | | | | | | | |
| Totals | \$ | - | \$ | - | \$ | - | \$ | - | \$ - | Ç | - |

| ı | |
|---|-----------|
| | 0 0 |
| | One-Stop: |
| | one stop: |

| | | | | WIA | | | | | | | | |
|---------------------|--------|---|-------|-----|----|---|-------|-----|-----|---------------|--|--|
| | Totals | | Adult | | DW | | Youth | Adr | nin | Other Funding | | |
| Rent | \$ | - | | | | | | | | | | |
| Utilities | \$ | - | | | | | | | | | | |
| Supplies | \$ | - | | | | | | | | | | |
| Cleaning | \$ | - | | | | | | | | | | |
| Internet Service | \$ | - | | | | | | | | | | |
| Leased Equipment | \$ | - | | | | | | | | | | |
| Other Related Items | \$ | - | | | | | | | | | | |
| Totals | \$ | - | \$ | - | \$ | - | \$ - | \$ | - | \$ - | | |

| | | | | | | | One-Sto | p: | | | | |
|---------------------|--------|---|-------|---|----|---|---------|----|-------|---|---------|--------|
| | | | | | | W | /IA | | | | | |
| | Totals | | Adult | | DW | | Youth | | Admin | | Other F | unding |
| Rent | \$ | - | | | | | | | | | | |
| Utilities | \$ | - | | | | | | | | | | |
| Supplies | \$ | - | | | | | | | | | | |
| Cleaning | \$ | - | | | | | | | | | | |
| Internet Service | \$ | - | | | | | | | | | | |
| Leased Equipment | \$ | - | | | | | | | | | | |
| Other Related Items | \$ | - | | | | | | | | | | |
| Totals | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - |

| | | | | | | V | /IA | | | | |
|---------------------|--------|---|-------|---|----|---|-------|---|-------|---|---------------|
| | Totals | | Adult | | DW | | Youth | | Admin | | Other Funding |
| Rent | \$ | - | | | | | | | | | |
| Utilities | \$ | - | | | | | | | | | |
| Supplies | \$ | - | | | | | | | | | |
| Cleaning | \$ | - | | | | | | | | | |
| Internet Service | \$ | - | | | | | | | | | |
| Leased Equipment | \$ | - | | | | | | | | | |
| Other Related Items | \$ | - | | | | | | | | | |
| Totals | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ - |

| | | | One-Stop: | | |
|--------|-------|----|-----------|-------|---------------|
| | | W | ΊΑ | | |
| Totals | Adult | DW | Youth | Admin | Other Funding |

| Rent | \$ - | | | | | | |
|---------------------|---------|---------|---------|---------|---------|---------|---|
| Utilities | \$ - | | | | | | |
| Supplies | \$ - | | | | | | |
| Cleaning | \$ - | | | | | | |
| Internet Service | \$ - | | | | | | |
| Leased Equipment | \$ - | | | | | | |
| Other Related Items | \$ - | | | | | | |
| Totals | \$ - | \$ - | \$ _ | \$ - | \$ - | \$ - | - |

| | | | | One-Stop: | | | | | | | | | | |
|---------------------|--------|---|-------|-----------|----|---|-------|---|-------|---|---------------|--|--|--|
| | | | | | | W | ΊΑ | | | | | | | |
| | Totals | | Adult | | DW | | Youth | | Admin | | Other Funding | | | |
| Rent | \$ | - | | | | | | | | | | | | |
| Utilities | \$ | - | | | | | | | | | | | | |
| Supplies | \$ | - | | | | | | | | | | | | |
| Cleaning | \$ | - | | | | | | | | | | | | |
| Internet Service | \$ | - | | | | | | | | | | | | |
| Leased Equipment | \$ | - | | | | | | | | | | | | |
| Other Related Items | \$ | - | | | | | | | | | | | | |
| Totals | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ - | | | |

| | | | | One-St | op: | |
|---------------------|--------|-------|------|--------|-------|---------------|
| | | | | WIA | | |
| | Totals | Adult | DW | Youth | Admin | Other Funding |
| Rent | \$ - | | | | | |
| Utilities | \$ - | | | | | |
| Supplies | \$ - | | | | | |
| Cleaning | \$ - | | | | | |
| Internet Service | \$ - | | | | | |
| Leased Equipment | \$ - | | | | | |
| Other Related Items | \$ - | | | | | |
| Totals | \$ - | \$ | - \$ | - \$ | - \$ | - \$ - |

| | | | One-Stop: | | | | | | | | | |
|-----------|--------|-------|-----------|-------|-------|---------------|--|--|--|--|--|--|
| | | | WIA | | | | | | | | | |
| | Totals | Adult | DW | Youth | Admin | Other Funding | | | | | | |
| Rent | \$ - | | | | | | | | | | | |
| Utilities | \$ - | | | | | | | | | | | |

| Supplies | \$ - | | | | | | |
|---------------------|---------|---------|---------|---------|---------|----|---|
| Cleaning | \$ - | | | | | | |
| Internet Service | \$ - | | | | | | |
| Leased Equipment | \$ - | | | | | | |
| Other Related Items | \$ - | | | | | | |
| Totals | \$ - | \$ - | \$ - | \$ - | \$ - | \$ | - |

| | | | | One-Stop: | | | | | | | | |
|---------------------|--------|---|-------|-----------|----|---|-------|---|-------|---------------|--|--|
| | | | | | | | | | | | | |
| | Totals | | Adult | | DW | | Youth | A | Admin | Other Funding | | |
| Rent | \$ | - | | | | | | | | | | |
| Utilities | \$ | - | | | | | | | | | | |
| Supplies | \$ | - | | | | | | | | | | |
| Cleaning | \$ | - | | | | | | | | | | |
| Internet Service | \$ | - | | | | | | | | | | |
| Leased Equipment | \$ | - | | | | | | | | | | |
| Other Related Items | \$ | - | | | | | | | | | | |
| Totals | \$ | - | \$ | - | \$ | - | \$ | - | \$ - | \$ - | | |

| | | | | One-Stop: | | | | | | | | |
|---------------------|--------|---|-------|-----------|----|---|-------|---|-------|---|----------|--------|
| | | | | WIA | | | | | | | | |
| | Totals | | Adult | | DW | | Youth | | Admin | | Other Fu | ınding |
| Rent | \$ | - | | | | | | | | | | |
| Utilities | \$ | - | | | | | | | | | | |
| Supplies | \$ | - | | | | | | | | | | |
| Cleaning | \$ | - | | | | | | | | | | |
| Internet Service | \$ | - | | | | | | | | | | |
| Leased Equipment | \$ | - | | | | | | | | | | |
| Other Related Items | \$ | - | | | | | | | | | | |
| Totals | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - |

| | | One-Stop: | | | | | | | | | | |
|-----------|--------|-----------|------|-----|-------|-------|---------------|--|--|--|--|--|
| | | | | WIA | | | | | | | | |
| | Totals | Ad | dult | DW | Youth | Admin | Other Funding | | | | | |
| Rent | \$ | - | | | | | | | | | | |
| Utilities | \$ | - | | | | | | | | | | |
| Supplies | \$ | - | | | | | | | | | | |
| Cleaning | \$ | - | | | | | | | | | | |

| Internet Service | \$ - | | | | | | | |
|---------------------|---------|---------|---------|---------|---------|----------|---|--|
| Leased Equipment | \$ - | | | | | | | |
| Other Related Items | \$ - | | | | | | | |
| Totals | \$ - | \$ - | \$ - | \$ - | \$ - | ; | - | |

| | | | | | | | One-Sto | p: | | | |
|---------------------|--------|---|-------|-----|----|---|---------|----|-------|---|---------------|
| | | | | WIA | | | | | | | |
| | Totals | | Adult | | DW | | Youth | | Admin | | Other Funding |
| Rent | \$ | - | | | | | | | | | |
| Utilities | \$ | - | | | | | | | | | |
| Supplies | \$ | - | | | | | | | | | |
| Cleaning | \$ | - | | | | | | | | | |
| Internet Service | \$ | - | | | | | | | | | |
| Leased Equipment | \$ | - | | | | | | | | | |
| Other Related Items | \$ | - | | | | | | | | | |
| Totals | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ - |

| | | | | | | | One-Stop | p: | | | | |
|---------------------|--------|---|-------|-----|----|---|----------|----|-------|---|----------|-------|
| | | | | WIA | | | | | | | | |
| | Totals | | Adult | | DW | | Youth | | Admin | | Other Fu | nding |
| Rent | \$ | - | | | | | | | | | | |
| Utilities | \$ | - | | | | | | | | | | |
| Supplies | \$ | - | | | | | | | | | | |
| Cleaning | \$ | - | | | | | | | | | | |
| Internet Service | \$ | - | | | | | | | | | | |
| Leased Equipment | \$ | - | | | | | | | | | | |
| Other Related Items | \$ | - | | | | | | | | | | |
| Totals | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - |

| | | | One-Stop: | | | | | | | | | |
|------------------|--------|---|-----------|-----|-------|-------|---------------|--|--|--|--|--|
| | | | | WIA | | | | | | | | |
| | Totals | | Adult | DW | Youth | Admin | Other Funding | | | | | |
| Rent | \$ | - | | | | | | | | | | |
| Utilities | \$ | - | | | | | | | | | | |
| Supplies | \$ | - | | | | | | | | | | |
| Cleaning | \$ | - | | | | | | | | | | |
| Internet Service | \$ | - | | | | | | | | | | |
| Leased Equipment | \$ | - | | | | | | | | | | |

| Other Related Items | \$ - | | | | | |
|---------------------|---------|------|------|------|------|------|
| Totals | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - |

| | | | One-Stop: | | | | | | | | | |
|---------------------|--------|---|-----------|---|----|---|-------|---|-------|---|---------------|--|
| | | | WIA | | | | | | | | | |
| | Totals | | Adult | | DW | | Youth | | Admin | | Other Funding | |
| Rent | \$ | - | | | | | | | | | | |
| Utilities | \$ | - | | | | | | | | | | |
| Supplies | \$ | - | | | | | | | | | | |
| Cleaning | \$ | - | | | | | | | | | | |
| Internet Service | \$ | - | | | | | | | | | | |
| Leased Equipment | \$ | - | | | | | | | | | | |
| Other Related Items | \$ | - | | | | | | | | | | |
| Totals | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ - | |

| | | | | | | One-Stop: | | |
|---------------------|--------|---|-------|------|------|-----------|----|---------------|
| | | | | | | | | |
| | Totals | | Adult | DW | Yout | h Adm | in | Other Funding |
| Rent | \$ | - | | | | | | |
| Utilities | \$ | - | | | | | | |
| Supplies | \$ | - | | | | | | |
| Cleaning | \$ | - | | | | | | |
| Internet Service | \$ | - | | | | | | |
| Leased Equipment | \$ | - | | | | | | |
| Other Related Items | \$ | - | | | | | | |
| Totals | \$ | - | \$ | - \$ | - \$ | - \$ | - | \$ - |

| | | | | PY 20 | 11 FTE Sta | ıffing | |
|---------------------------|-------|--------|-------|-------|------------|--------|------|
| | WIA | | WIA | WIA | Wagner- | | DVOP |
| Function/ Type of Service | Adult | WIA DW | Youth | Admin | Peyser | REA | LVER |
| WIB | 0.16 | 0.14 | 0.25 | 0.12 | | | |
| TAA | | | | | | | |
| Core/Intensive | 1.35 | 1.24 | | 1.1 | 1.4 | | 0.4 |
| Business Services | 0.11 | 0.11 | 0.03 | | | | |
| Rapid Response | | | | | 0.4 | | |
| Youth Services | | | 2.35 | | | | |
| Total | 1.62 | 1.49 | 2.63 | 1.22 | 1.8 | 0 | 0.4 |

| | | | Р | rojected F | Y 2012 F | TE Staffing | j |
|--------------------------|-------|--------|-------|------------|----------|-------------|------|
| | WIA | | WIA | WIA | Wagner- | | DVOP |
| Function/Type of Service | Adult | WIA DW | Youth | Admin | Peyser | REA | LVER |
| WIB | 0.18 | 0.15 | 0.24 | 0.1 | | | |
| TAA | | | | | | | |
| Core/Intensive | 1.485 | 1.175 | | 0.87 | 1.4 | | 0.4 |
| Business Services | | | | | | | |
| Rapid Response | | | | | 0.4 | | |
| Youth Services | | | 2.1 | | | | |
| Total | 1.665 | 1.325 | 2.34 | 0.97 | 1.8 | 0 | 0.4 |

| Other | Total |
|-------|-------|
| | 0.67 |
| | 0 |
| 0.18 | 5.67 |
| | 0.25 |
| | 0.4 |
| 0.9 | 3.25 |
| 1.08 | 10.24 |

| Other | Total |
|-------|-------|
| 0.1 | 0.77 |
| | 0 |
| 0.1 | 5.43 |
| | 0 |
| | 0.4 |
| 0.92 | 3.02 |
| 1.12 | 9.62 |

| | | Г | | | | | | | | PY 2011 Training | | | | | | | |
|----------|-------------|---------|---------------|---------------|-------------------|---------------|-----------------|--------------|----------------|-------------------|--------------|-----------------|--------------|----------------|-------------------|--------------|-----------------|
| | | Ī | | | Adult | | | | | DW | | | | | Youth | | |
| | | | | | | Expenditures | | | | | Expenditures | | | | | Expenditures | |
| | | | # Participant | s in Training | | PY11 | | # Participan | ts in Training | | PY11 | | # Participan | ts in Training | | PY11 | |
| Training | | | | | | | | | | 1 | | | | | | | |
| Type | Total Expen | ditures | Carry In | New | PY10 Carry In Reg | Reg | Non-WIA Funding | Carry In | New | PY10 Carry In Reg | Reg | Non-WIA Funding | Carry In | New | PY10 Carry In Reg | Reg | Non-WIA Funding |
| ITA | \$ 377, | 959.82 | 10 | 102 | \$ 3,274.70 | \$ 117,566.10 | | 15 | 75 | \$ 9,122.56 | \$ 81,223.82 | \$ 140,244.36 | 15 | 13 | \$ 12,476.96 | \$ 14,051.32 | |
| OJT | \$ 32, | 216.02 | | 2 | | \$ 2,418.00 | | 2 | 7 | | \$ 15,371.78 | \$ 14,426.24 | | | | | |
| Custom | \$ | - | | | | | | | | | | | | | | | |
| Contract | \$ 10, | 017.34 | | | | | | | | | | | 2 | 7 | \$ 360.00 | \$ - | \$ 9,657.34 |
| Total | \$ 420, | 193.18 | 10 | 104 | \$ 3,274.70 | \$ 119,984.10 | \$ - | 17 | 82 | \$ 9,122.56 | \$ 96,595.60 | \$ 154,670.60 | 17 | 20 | \$ 12,836.96 | \$ 14,051.32 | \$ 9,657.34 |

| | | | | | | | | | PY | 2012 Training Project | ction | | | | | | |
|----------|------------|-----------|--------------|----------------|---------------|---------------|-----------------|--------------|----------------|-----------------------|--------------|-----------------|--------------|----------------|---------------|--------------|-----------------|
| | | | | | Adult | | | | | DW | | | | | Youth | | |
| | | | | | | Expenditures | | | | | Expenditures | | | | | Expenditures | |
| | | | # Participan | ts in Training | | | | # Participan | ts in Training | | | | # Participan | ts in Training | | | |
| Training | | | | | | | | | | | | | | | | | |
| Type | Total Expe | enditures | Carry In | New | PY11 Carry In | PY12 | Non-WIA Funding | Carry In | New | PY11 Carry In | PY12 | Non-WIA Funding | Carry In | New | PY11 Carry In | PY12 | Non-WIA Funding |
| ITA | \$ 29 | 8,744.00 | 2 | 38 | \$ 4,000.00 | \$ 76,042.00 | | 14 | 37 | | \$ 68,783.00 | \$ 124,100.00 | 0 | 13 | \$ - | \$ 25,819.00 | |
| OJT | \$ 6 | 9,605.00 | 0 | 8 | \$ - | \$ 35,000.00 | | 0 | 7 | | \$ 19,605.00 | \$ 15,000.00 | | | | | |
| Custom | \$ | - | | | | | | | | | | | | | | | |
| Contract | \$ 6 | 2,104.00 | | | | | | | | | | | 13 | 86 | \$ 1,605.00 | \$ 24,600.00 | \$ 35,899.00 |
| Total | \$ 43 | 0,453.00 | 2 | 46 | \$ 4,000.00 | \$ 111,042.00 | \$ - | 14 | 44 | \$ - | \$ 88,388.00 | \$ 139,100.00 | 13 | 99 | \$ 1,605.00 | \$ 50,419.00 | \$ 35,899.00 |

| Youth Activity Provider Name | Address | City | State | Zip Code | Phone Number | Contact Name | Contact Title | Contact Email | Type of Contract | Contract Start Date |
|---------------------------------|--------------------|------------|-------|----------|----------------|---------------|---------------|-----------------|--------------------|------------------------|
| Seaway Valley Council for | | | | | | | | | | |
| Alcohol/Substance Abuse | | | | | | | Program | lcalkins@vspc.n | Cost Allocated per | |
| Prevention, Inc. | 206 Ford Street | Ogdensburg | NY | 13669 | (315) 713-4861 | Larry Calkins | Director | et | individual served | 7/1/2012 |
| St. Lawrence-Lewis BOCES | | | | | | | Supervisor of | | | |
| Career, Alternative and | 7227 State Highway | | | | | | Adult | lmckeel@sllboc | | |
| Adult Education | 56 | Norwood | NY | 13668 | (315) 353-8875 | Lisa McKeel | Education | es.org | Tuition Based | 7/1/2012 |

| Contract End Date | Planned Expenditures for PY12 | Youth Elements to Be Provided | Counties Served | Planned Enrollments PY12 | Has this provider been successful? (Yes or No) |
|----------------------|-------------------------------------|----------------------------------|--------------------|-----------------------------|--|
| 6/30/2013 | \$7K to \$11K | 6 | St. Lawrence | 40-60 | Yes |
| 6/30/2012 | \$10K to 15K | 1;4;5;6;9;0 | St. Lawrence | 15-30 | Yes |

| Service Pi | rovider Name | Address | City | State | Zip Code | Phone Number | Contact Name | Contact Title | Contact Email | Group to be Served (Adult or DW) |
|------------|--------------|---------|------|-------|----------|--------------|--------------|---------------|---------------|-------------------------------------|
| N/A | | | | | | | | | | |

| l • • • • • • • • • • • • • • • • • • • | Type of Contract (Cost Reimbursement, Fixed Price, Performance Based, Hybrid, etc.) | Contract Start Date | Contract End Date | Counties to be Served |
|---|---|------------------------|----------------------|-----------------------|
| | | | | |

| Business Services Provider Name | Address | City | State | Zip Code | Phone Number | Contact Name | Contact Title | Contact Email | Activities to be Provided |
|------------------------------------|---------|------|-------|----------|--------------|--------------|---------------|---------------|---------------------------|
| N/A | | | | | | | | | |

| Reimbursement. Fixed Price. | Contract Start Date | Counties to be Served |
|-----------------------------|------------------------|-----------------------|
| | | |

ATTACHMENT K: LIST OF LWIB MEMBERS

Complete the following information for each member in your Local Workforce Investment Board. Use as many pages of ATTACHMENT K as necessary.

| Name: | Jack Backus | Organization: | Mort Backus & Sons |
|--------|--------------------|-----------------------------|---|
| | | | |
| Title: | Vice-Chairman | Membership Category: | Business |
| Name: | Sue Caswell | Organization: | Caswell True Value |
| Title: | Member | Membership Category: | Business/Woman Owned Business |
| Name: | Christopher Cooper | Organization: | Christoper E. Cooper Law Office PLLC |
| Title: | Member | Membership Category: | Business |
| Name: | Kelli Curran | Organization: | Curran Renewable Energy, LLC |
| Title: | Member | Membership Category: | Business |
| Name: | Richard Daddario | Organization: | Laborers' Local 322 |
| Title: | Treasurer | Membership Category: | Organized Labor |
| Name: | Kathy Daniels | Organization: | Cranberry Lake Inn |
| Title: | Member | Membership Category: | Business |
| Name: | Clifford Donaldson | Organization: | NYS Department of Labor |
| Title: | Member | Membership Category: | Employment Service |
| Name: | Peggy Fockler | Organization: | Fockler Industries, LLC |
| Title: | Member | Membership Category: | Business |
| Name: | Bruce Green | Organization: | America One Realty |
| Title: | Member | Membership Category: | Business |
| Name: | Donald Hooper | Organization: | Pinto, Muczenski Hooper, & Van House CPAs |
| Title: | Chairman | Membership Category: | Business |
| Name: | Joseph Kennedy | Organization: | SUNY Canton College |
| Title: | Member | Membership Category: | Higher Education |
| Name: | Ron McDougall | Organization: | AFL-CIO |
| Title: | Secretary | Membership Category: | CBO/Organized Labor |

Note:

- If a board member is a business appointee, please use the word "Business" in the "Membership Category" section.
- Non-business appointees may represent more than one sector of the required membership categories.

ATTACHMENT K: LIST OF LWIB MEMBERS

Complete the following information for each member in your Local Workforce Investment Board. Use as many pages of ATTACHMENT K as necessary.

| Name: | Lisa McKeel | Organization: | St. Lawrence-Lewis BOCES |
|--------|-----------------------|----------------------|---|
| Title: | Member | Membership Category: | Adult/Continuing Education |
| Name: | Stephen Novacich | Organization: | ACCES-VR |
| Title: | Member | Membership Category: | Vocational Rehabilitation |
| Name: | Richard Orton | Organization: | United Steel Workers of America Local 450- A |
| Title: | Member | Membership Category: | Organized Labor |
| Name: | Daphne Pickert | Organization: | St. Lawrence NYSARC |
| Title: | Member | Membership Category: | СВО |
| Name: | Peter Reiter | Organization: | Structural Wood Corp/dba Roll Lock Truss |
| Title: | Member | Membership Category: | Business |
| Name: | Dale Rice | Organization: | SUNY Canton SBDC |
| Title: | Member | Membership Category: | Economic Development |
| Name: | Karen St. Hilaire | Organization: | St. Lawrence County |
| Title: | Member | Membership Category: | St. Lawrence County Dept. of Social Services, Youth Bureau, and Office of the Aging |
| Name: | Ryan Schermerhorn | Organization: | St. Lawrence Zinc |
| Title: | Member | Membership Category: | Business |
| Name: | Ellie Sullivan-Stripp | Organization: | Wight & Patterson, Inc. |
| Title: | Member | Membership Category: | Business |

| Name: | Dallas Sutton | Organization: | NBT Bank |
|--------|---------------|----------------------|------------------------------------|
| Title: | Member | Membership Category: | Business |
| Name: | Mark Webster | Organization: | St. Lawrence Health Alliance, Inc. |
| Title: | Member | Membership Category: | Business |
| Name: | | Organization: | |
| Title: | | Membership Category: | |

Note:

- If a board member is a business appointee, please use the word "Business" in the "Membership Category" section.
- Non-business appointees may represent more than one sector of the required membership categories.